

Energy Focus, Inc. Receives Order to Relight two additional US Navy Ships with LED Lighting

SOLON Ohio, March 16, 2011 – Energy Focus, Inc. (NASDAQ: EFOI), a leader in providing energy efficient lighting solutions, today announced that it recently received a \$446,000 order to supply its recently qualified LED lighting fixtures to retrofit two US Navy destroyers. The products ordered include Energy Focus LED Berth lights using its proprietary IntelliTube™ technology to replace fluorescent T-5 fixtures at half the power as well as its LED globe products using state of the art white, yellow, red and blue LEDs to replace incandescent globe fixtures saving 80% or more of the energy. The products being supplied were developed and qualified under contracts from the Office of Naval Research (ONR) TechSolutions Program and the Defense Advanced Research Projects Agency (DARPA).

“LED lights particularly make sense on destroyers,” said Roger Buelow, Energy Focus Chief Technology Officer and principal investigator for the ONR’s SSL project. “The Navy calculates electrical energy costs at about 55 cents per kilowatt hour – or more than double the highest US residential or commercial rates. In addition, the lights we designed for the Navy are extremely vibration resistant – a problem for both incandescent and fluorescent bulbs that the conversion to our SSL LED lights solves.”

“We are delighted to supply these additional US Navy ships with Energy Focus’ next generation LED SSL products”, said Joe Kaveski Energy Focus CEO.

About Energy Focus, Inc.

Energy Focus, Inc. is a leading provider of energy efficient LED lighting products and turnkey energy efficient lighting solutions, holding 74 relevant lighting patents. Our solutions provide energy savings, aesthetics, safety and maintenance cost benefits over conventional lighting. Our long-standing relationship with the U.S. Government includes numerous research and development projects for the DOE and DARPA, creating energy efficient LED lighting systems for the U.S. Navy fleet and the next generation Very High Efficiency Solar Cell. Customers include supermarket chains, the US government, state and local governmental agencies, retail stores, museums, theme parks and casinos, hotels, swimming pool builders and many others. Company headquarters are located in Solon, OH, with additional offices in Nashville, TN, Pleasanton, CA, and the United Kingdom. For more information, see www.energyfocusinc.com.

Forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements regarding our future business outlook, our products, our solutions, and our work with leading customers including governmental agencies. Investors are cautioned that all forward-looking statements involve risks and uncertainties. Actual results may differ materially from the results predicted. For more information about potential factors that could affect Energy Focus financial results, please refer to the Company's SEC reports, including its Annual Reports on Form 10-K and its quarterly reports on Form 10-Q. These forward-looking statements speak only as of the date hereof. Energy Focus disclaims any intention or obligation to update or revise any forward-looking statements.

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