

Energy Focus, Inc. Receives \$600,000 Award to Develop Innovative LED Lighting for NASA

Solon, OH – April 20, 2011 – Energy Focus, Inc. (NASDAQ: EFOI), a leader in providing energy efficient lighting solutions, today announced that its research and development team recently received notification that it will receive a \$600,000 Phase 2 Small Business Technology Transfer (“STTR”) program grant from the National Aeronautics and Space Administration (“NASA”) upon successful negotiation of a Phase 2 contract. The title of the grant is “Innovative Solid State Lighting Replacements for Industrial and Test Facility Locations”.

Roger Buelow, Energy Focus CTO commented. “We’re delighted to have received the Phase 2 notification grant from NASA. The award is to replace existing test stand and parking lot fixtures with high performance LED lighting including Hazardous Location and Explosion-Proof lights that build off of technology first conceived under DARPA SBIRs. The work allows us to develop the concepts we presented to NASA in our Phase 1 work.”

Joseph Kaveski, CEO, Energy Focus added: “We are pleased to announce the latest grant landed by Roger and his team. Partnering with the government to develop and produce energy efficient LED lighting is not only the right thing to do for our country but also a very promising growth opportunity for Energy Focus. We expect products following from this work be a significant factor in both our products as well as for our public sector projects solutions businesses.”

About Energy Focus, Inc.

Energy Focus, Inc. is a leading provider of energy efficient LED lighting products and turnkey energy efficient lighting solutions, holding 74 relevant lighting patents. Our solutions provide energy savings, aesthetics, safety and maintenance cost benefits over conventional lighting. Our long-standing relationship with the U.S. Government includes numerous research and development projects for the DOE and DARPA, creating energy efficient LED lighting systems for the U.S. Navy fleet and the next generation Very High Efficiency Solar Cell. Company headquarters are located in Solon, OH, with additional offices in Nashville, TN, Pleasanton, CA, and the United Kingdom. For more information, see www.energyfocusinc.com.

Forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements regarding our future business outlook, our products, our solutions, and our work with leading customers including governmental agencies. Investors are cautioned that all forward-looking statements involve risks and uncertainties. Actual results may differ materially from the results predicted. For more information about potential factors that could affect Energy Focus financial results, please refer to the Company’s SEC reports, including its Annual Reports on Form 10-K and its quarterly reports on Form 10-Q. These forward-looking statements speak only as of the date

hereof. Energy Focus disclaims any intention or obligation to update or revise any forward-looking statements.

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