

Energy Focus, Inc. Announces an Additional \$475,000 in Department of Defense Funding

SOLON Ohio, May 12, 2011 – Energy Focus, Inc. (NASDAQ: EFOI), a leader in providing energy efficient lighting solutions, today announced that its research and development team has recently been selected to receive \$475,000 in increased Very High Efficiency Solar Cell (“VHESC”) Program funding. This work is directed toward fabricating and coating higher performance spectrum splitting mirrors for the VHESC consortium’s next generation high efficiency solar cells currently under development.

Roger Buelow, Energy Focus CTO commented. “We're especially excited with this additional funding since work on the project contributes to the development of our LED IntelliTube™ technology. LED IntelliTube technology will result in products that can offer both significant energy savings and longer life over fluorescent lamp alternatives for commercial as well as military lighting applications.”

Joseph Kaveski, CEO Energy Focus, added: “We are pleased to announce the additional \$475,000 in funding landed by Roger and his team. This brings externally funded R&D projects announced in 2011 to \$2.1 million. Adding to that is more than \$400,000 we’ve received recently for products to light two US Navy destroyers. Rogers and his team are already running well ahead of 2010 in contracts and sales secured. Best of all, the work aligns well with our current efforts to develop our game-changing IntelliTube energy efficient lighting system.”

About Energy Focus, Inc.

Energy Focus, Inc. is a leading provider of energy efficient LED lighting products and turnkey energy efficient lighting solutions, holding 74 relevant lighting patents. Our solutions provide energy savings, aesthetics, safety and maintenance cost benefits over conventional lighting. Our long-standing relationship with the U.S. Government includes numerous research and development projects for the DOE and DARPA, creating energy efficient LED lighting systems for the U.S. Navy fleet and the next generation Very High Efficiency Solar Cell. Customers include supermarket chains, the US government, state and local governmental agencies, retail stores, museums, theme parks and casinos, hotels, swimming pool builders and many others. Company headquarters are located in Solon, OH, with additional offices in Nashville, TN, Pleasanton, CA, and the United Kingdom. For more information, see www.energyfocusinc.com.

Forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. For more information about potential factors that could affect Energy Focus financial results, please refer to the Company’s SEC reports, including its Annual Reports on Form 10-K and its quarterly reports on Form 10-Q. These forward-looking statements speak only as of the date hereof. Energy Focus disclaims any intention or obligation to update or revise any forward-looking statements.

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