

Departments of the Army and Air Force places \$256,000 LED Lighting Order with Energy Focus, Inc. through GSA Federal Supply Schedule

Lighting to Provide Energy Efficient security and area lighting for Minnesota Air National Guard



Solon, OH – October 7, 2009 – Energy Focus, Inc. (NASDAQ: EFOI), a leader in providing energy efficient lighting solutions, today announced it received a \$256,000 order from the Departments of the Army and Air Force to provide efficient area and security lighting for the Minnesota Air National Guard . The order for state-of-the-art LED lighting fixtures is expected to be fulfilled in October.

Joseph Kaveski, CEO, Energy Focus, Inc. said: “We are delighted to be able to provide these efficient, long lived, LED outdoor lighting fixtures to the US Government.” Mr. Kaveski continued, “These high-tech LED luminaires use only a fraction of the energy of the conventional High Intensity Discharge (HID) fixtures typically used in outdoor area and security applications. In addition, LEDs offer “instant on” with no re-strike delay, perform in the coldest temperatures, are vibration and impact resistant and contain no mercury or lead.”

Energy Focus Inc. sees this order as further evidence that the general lighting market is ready to accept this new technology. While LEDs have been in use for almost 10 years for specialty lighting applications, it has only been in the last 2 years that LEDs have emerged as viable alternatives to existing general lighting technologies. The recent stimulus plan put into place by President Obama is further putting LED and other energy efficient technologies on the forefront. With Government agencies being early adopters, the commercial lighting market is expected to follow in adopting these technologies.

About Energy Focus

Energy Focus, Inc. is a leading supplier of energy solutions and the world's only supplier of EFO®, a lighting technology that is more efficient than conventional electric lamps. Energy Focus' solutions provide energy savings, aesthetics, safety and maintenance cost benefits over conventional lighting. Energy Focus also has a long-standing relationship with the US Government. Energy Focus' numerous research and development projects for the DOE and DARPA include creating energy efficient LED lighting systems for the US Navy fleet and the next generation Very High Efficiency Solar Cell. Company headquarters are located at 32000 Aurora Rd., Solon, OH 44139. The company has additional offices in Pleasanton, CA, the United Kingdom, and Germany. For more information, see <http://www.energyfocusinc.com>.

Forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements regarding Energy Focus' future business outlook, its products, its solutions, and its work with leading customers including governmental agencies. Investors are cautioned that all forward-looking statements involve risks and uncertainties. Actual results may differ materially from the results predicted. For more information about potential factors that could affect Energy Focus financial results, please refer to the Company's SEC reports, including its Annual Reports on Form 10-K and its quarterly reports on Form 10-Q. These forward-looking statements speak only as of the date hereof. Energy Focus disclaims any intention or obligation to update or revise any forward-looking statements.

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