

# Energy Focus Survey

## Demographic Report

1,000 Full-time Office Workers

December 2016

CONFIDENTIAL

Energy Focus Survey  
Wakefield Research  
December 2016

1. Approximately how long has it been since anyone opened a window in your office to let in fresh air? Please give your answer in months. Your best guess is fine.

	GENDER		GENERATION			AGE					REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES	
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
Less than one month	318 32%	195 35% C	123 28%	131 36% F	115 31%	69 27%	69 38% J	91 36% J	75 29%	83 27%	74 41% LMA	67 29%	108 29%	69 32%	150 38% PQA	134 28%	34 28%	78 34%	240 31%	233 34% U	85 27%
1-6 months	82 8% JFC	63 11% CA	19 4%	49 14% EFA	21 6%	12 5%	20 11% J	34 13% IJA	15 6%	13 4%	17 9%	18 8%	27 7%	20 9%	38 10%	35 7%	9 7%	23 10%	59 8%	61 9%	21 7%
7-24 months	20 2% J	11 2%	9 2%	14 4% EF	4 1%	2 1%	8 4% J	7 3%	3 1%	2 1%	4 2%	9 4% M	4 1%	3 1%	10 3%	7 1%	3 2%	2 1%	18 2%	16 2%	4 1%
No one ever opens the windows in my office	205 21% R	99 18%	106 24% B	82 23%	72 19%	47 18%	48 26%	48 19%	52 20%	57 19%	36 20%	37 16%	98 27% LNA	34 16%	81 20%	93 19%	31 25%	35 15%	170 22% R	141 21%	64 20%
The windows in my office do not open	375 38% OKHGD	186 34%	189 42% B	83 23%	161 43% D	130 50% DA	39 21%	74 29%	113 44% GH	149 49% GHA	51 28%	103 44% KM	132 36%	89 41% K	117 30%	213 44% OA	45 37%	94 41%	281 37% R	234 34%	141 45% TA
*****																					
LESS THAN 6 MONTHS (NET)	394 39% UJFC	252 45% CA	142 32%	177 49% EFA	133 36%	81 31%	88 48% IJA	122 48% IJA	88 34%	96 32%	91 50% LMNA	84 36%	134 36%	85 40%	185 47% PQA	166 34%	43 35%	100 43%	294 38%	289 42% U	105 33%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

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	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
6 MONTHS OR MORE (NET)	606	302	304	182	240	179	96	132	170	208	91	150	235	130	211	316	79	132	474	396	210
	61%	55%	68%	51%	64%	69%	52%	52%	66%	68%	50%	64%	64%	60%	53%	66%	65%	57%	62%	58%	67%
	OKHGDB		BA		D	DA			GH	GHA		K	K	K		O	O				TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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1. Approximately how long has it been since anyone opened a window in your office to let in fresh air? Please give your answer in months. Your best guess is fine.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Less than one month	318 32% KIE	219 33%	99 30%	236 38% EA	82 22%	183 33%	135 30%	235 36% I	83 24%	189 41% KA	129 24%	85 30%	132 35%	101 30%
1-6 months	82 8% K	55 8%	27 8%	50 8%	32 9%	47 9%	35 8%	46 7%	36 11%	55 12% KA	27 5%	16 6%	35 9%	31 9%
7-24 months	20 2%	15 2%	5 2%	13 2%	7 2%	13 2%	7 2%	12 2%	8 2%	12 3%	8 1%	5 2%	11 3%	4 1%
No one ever opens the windows in my office	205 21%	129 19%	76 23%	128 20%	77 21%	122 22%	83 18%	137 21%	68 20%	93 20%	112 21%	66 23%	69 18%	70 21%
The windows in my office do not open	375 38% JD	249 37%	126 38%	198 32%	177 47% DA	184 34%	191 42% F	228 35%	147 43% H	111 24%	264 49% JA	113 40%	129 34%	133 39%
*****														
LESS THAN 6 MONTHS (NET)	394 39% KE	270 40%	124 37%	282 45% EA	112 30%	225 41%	169 37%	278 42% I	116 34%	240 52% KA	154 29%	101 35%	163 43% L	130 38%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
6 MONTHS OR MORE (NET)	606	397	209	343	263	324	282	380	226	220	386	184	213	209
	61%	60%	63%	55%	70%	59%	63%	58%	66%	48%	71%	65%	57%	62%
	JD				DA				H		JA	M		

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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2. Which of the following best describes your office temperature on most days?

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
It is the perfect temperature	426	277	149	141	159	119	72	104	112	138	76	108	144	98	186	186	54	180	246	253	173
	43%	50%	33%	39%	43%	46%	39%	41%	43%	45%	42%	46%	39%	46%	47%	39%	44%	78%	32%	37%	55%
	TSC	CA												P				SA			TA
It is too cold	387	162	225	146	145	95	77	99	98	113	65	86	152	84	141	196	50	41	346	290	97
	39%	29%	50%	41%	39%	37%	42%	39%	38%	37%	36%	37%	41%	39%	36%	41%	41%	18%	45%	42%	31%
	URB		BA															RA		U	
It is too hot	187	115	72	72	69	46	35	51	48	53	41	40	73	33	69	100	18	11	176	142	45
	19%	21%	16%	20%	18%	18%	19%	20%	19%	17%	23%	17%	20%	15%	17%	21%	15%	5%	23%	21%	14%
	R																		RA		U
*****																					
TOO HOT OR TOO COLD (NET)	574	277	297	218	214	141	112	150	146	166	106	126	225	117	210	296	68	52	522	432	142
	57%	50%	67%	61%	57%	54%	61%	59%	57%	55%	58%	54%	61%	54%	53%	61%	56%	22%	68%	63%	45%
	URB		BA													O			RA		UA

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	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
It is the perfect temperature	426 43%	277 42%	149 45%	271 43%	155 41%	208 38%	218 48%	277 42%	149 44%	216 47%	210 39%	121 42%	159 42%	146 43%
It is too cold	387 39%	265 40%	122 37%	237 38%	150 40%	234 43%	153 34%	257 39%	130 38%	157 34%	230 43%	123 43%	133 35%	131 39%
It is too hot	187 19%	125 19%	62 19%	117 19%	70 19%	107 19%	80 18%	124 19%	63 18%	87 19%	100 19%	41 14%	84 22%	62 18%
*****														
TOO HOT OR TOO COLD (NET)	574 57%	390 58%	184 55%	354 57%	220 59%	341 62%	233 52%	381 58%	193 56%	244 53%	330 61%	164 58%	217 58%	193 57%

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3. How often, if ever, does your office's air feel "stuffy?" Meaning, musty, heavy or otherwise not fresh.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
All the time	185 19% URQNJ	105 19%	80 18%	77 21% F	72 19%	36 14%	32 17%	66 26% GIJA	46 18%	41 13%	42 23% N	42 18%	75 20% N	26 12%	88 22% Q	83 17%	14 11%	4 2%	181 24% RA	165 24% UA	20 6%
Some of the time	482 48% UR	253 46%	229 51%	178 50%	183 49%	117 45%	96 52%	115 45%	128 50%	143 47%	88 48%	111 47%	184 50%	99 46%	184 46%	242 50%	56 46%	50 22%	432 56% RA	363 53% U	119 38%
Rarely	269 27% TS	166 30% C	103 23%	88 25%	86 23%	91 35% DEA	49 27%	57 22%	61 24%	102 34% HIA	49 27%	63 27%	87 24%	70 33% M	101 26%	127 26%	41 34%	141 61% SA	128 17%	125 18%	144 46% TA
Never	64 6% SK	30 5%	34 8%	16 4% D	32 9%	16 6%	7 4%	16 6%	23 9% G	18 6%	3 2%	18 8% K	23 6% K	20 9% K	23 6%	30 6%	11 9%	37 16% SA	27 4%	32 5%	32 10% TA
*****																					
FREQUENTLY (NET)	667 67% URQNF	358 65%	309 69%	255 71% F	255 68% F	153 59%	128 70% J	181 71% J	174 67%	184 61%	130 71% N	153 65%	259 70% N	125 58%	272 69% Q	325 67% Q	70 57%	54 23%	613 80% RA	528 77% UA	139 44%
INFREQUENTLY (NET)	333 33% TS	196 35%	137 31%	104 29%	118 32%	107 41% DEA	56 30%	73 29%	84 33%	120 39% GH	52 29%	81 35%	110 30%	90 42% KMA	124 31%	157 33%	52 43% OPA	178 77% SA	155 20%	157 23%	176 56% TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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3. How often, if ever, does your office's air feel "stuffy?" Meaning, musty, heavy or otherwise not fresh.

	GENDER			GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES	
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
EVER (NET)	936	524	412	343	341	244	177	238	235	286	179	216	346	195	373	452	111	195	741	653	283
	94%	95%	92%	96%	91%	94%	96%	94%	91%	94%	98%	92%	94%	91%	94%	94%	91%	84%	96%	95%	90%
	UR			E			I				LMNA							RA	U		

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
All the time	185 19%	129 19%	56 17%	111 18%	74 20%	108 20%	77 17%	101 15%	84 25% HA	95 21%	90 17%	51 18%	57 15%	77 23% M
Some of the time	482 48% N	318 48%	164 49%	309 49%	173 46%	266 48%	216 48%	334 51% I	148 43%	223 48%	259 48%	144 51% N	199 53% N	139 41%
Rarely	269 27%	179 27%	90 27%	171 27%	98 26%	142 26%	127 28%	185 28%	84 25%	116 25%	153 28%	71 25%	108 29%	90 27%
Never	64 6% M	41 6%	23 7%	34 5%	30 8%	33 6%	31 7%	38 6%	26 8%	26 6%	38 7%	19 7% M	12 3%	33 10% M
*****														
FREQUENTLY (NET)	667 67%	447 67%	220 66%	420 67%	247 66%	374 68%	293 65%	435 66%	232 68%	318 69%	349 65%	195 68%	256 68%	216 64%
INFREQUENTLY (NET)	333 33%	220 33%	113 34%	205 33%	128 34%	175 32%	158 35%	223 34%	110 32%	142 31%	191 35%	90 32%	120 32%	123 36%
EVER (NET)	936 94%	626 94%	310 93%	591 95%	345 92%	516 94%	420 93%	620 94%	316 92%	434 94%	502 93%	266 93%	364 97% LNA	306 90%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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4. During a typical workday, how many times, if any, do you hear traffic noise while you work? For example, car horns, loud engines or emergency sirens outside your office. Your best guess is fine.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
None	251 25% TO	143 26%	108 24%	73 20%	91 24%	84 32% DEA	37 20%	53 21%	69 27%	92 30% GH	45 25%	61 26%	97 26%	48 22%	77 19%	139 29% O	35 29% O	88 38% SA	163 21%	135 20%	116 37% TA
1-3	313 31%	188 34% C	125 28%	104 29%	118 32%	88 34%	51 28%	78 31%	81 31%	103 34%	61 34%	80 34% M	98 27%	74 34% M	121 31%	158 33%	34 28%	90 39% SA	223 29%	206 30%	107 34%
4-7	215 22% URJF	116 21%	99 22%	97 27% FA	82 22% F	35 13%	47 26% J	65 26% J	59 23% J	44 14%	35 19%	46 20%	84 23%	50 23%	102 26% PQ	92 19%	21 17%	34 15%	181 24% R	170 25% U	45 14%
8+	221 22% UR	107 19%	114 26% B	85 24%	82 22%	53 20%	49 27%	58 23%	49 19%	65 21%	41 23%	47 20%	90 24%	43 20%	96 24%	93 19%	32 26%	20 9%	201 26% RA	174 25% U	47 15%
*****																					
ANY (NET)	749 75% URF	411 74%	338 76%	286 80% F	282 76% F	176 68%	147 80% J	201 79% J	189 73%	212 70%	137 75%	173 74%	272 74%	167 78%	319 81% PQA	343 71%	87 71%	144 62%	605 79% R	550 80% UA	199 63%
AVERAGE (INCLUDING 0)	6.24 UR	5.68	6.94	6.65	6.03	5.93	6.98	6.41	5.69	6.13	6.81	6.32	6.44	5.34	6.59	5.74	7.11	3.35	7.12 R	6.97 U	4.66

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

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4. During a typical workday, how many times, if any, do you hear traffic noise while you work? For example, car horns, loud engines or emergency sirens outside your office. Your best guess is fine.

	GENDER		GENERATION			AGE					REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES	
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
AVERAGE (EXCLUDING 0)	8.34	7.66	9.16	8.35	7.98	8.77	8.73	8.10	7.76	8.79	9.05	8.55	8.74	6.87	8.18	8.07	9.97	5.40	9.03	8.68	7.37
	R																		R		

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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4. During a typical workday, how many times, if any, do you hear traffic noise while you work? For example, car horns, loud engines or emergency sirens outside your office. Your best guess is fine.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
None	251 25% JD	169 25%	82 25%	126 20%	125 33% DA	130 24%	121 27%	155 24%	96 28%	84 18%	167 31% JA	70 25%	94 25%	87 26%
1-3	313 31%	215 32%	98 29%	200 32%	113 30%	175 32%	138 31%	214 33%	99 29%	151 33%	162 30%	78 27%	129 34%	106 31%
4-7	215 22%	145 22%	70 21%	135 22%	80 21%	130 24%	85 19%	140 21%	75 22%	117 25% K	98 18%	61 21%	88 23%	66 19%
8+	221 22% ME	138 21%	83 25%	164 26% E	57 15%	114 21%	107 24%	149 23%	72 21%	108 23%	113 21%	76 27% M	65 17%	80 24% M
*****														
ANY (NET)	749 75% KE	498 75%	251 75%	499 80% EA	250 67%	419 76%	330 73%	503 76%	246 72%	376 82% KA	373 69%	215 75%	282 75%	252 74%
AVERAGE (INCLUDING 0)	6.24	6.07	6.58	6.87 E	5.19	6.19	6.31	6.41	5.92	6.39	6.12	6.63	5.39	6.86

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
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4. During a typical workday, how many times, if any, do you hear traffic noise while you work? For example, car horns, loud engines or emergency sirens outside your office. Your best guess is fine.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
AVERAGE (EXCLUDING 0)	8.34	8.13	8.73	8.61	7.79	8.11	8.62	8.39	8.23	7.82	8.86	8.79	7.19	9.23 M

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
 Uppercase letters indicate significance at the 95% level.  
 Base sizes under 100 are directional findings only.

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5. How often, if ever, does your office smell like chemicals? For example, smelling of bleach or cleaning agents after a cleaning crew has come through.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
All the time	99 10% URQJF	62 11%	37 8%	53 15% EFA	35 9% F	11 4%	23 13% J	38 15% JA	27 10% J	11 4%	23 13%	19 8%	40 11%	17 8%	58 15% PQA	36 7%	5 4%	2 1%	97 13% R	95 14% UA	4 1%
Some of the time	236 24% URQ	140 25%	96 22%	87 24%	95 25%	52 20%	42 23%	69 27%	61 24%	64 21%	45 25%	61 26%	88 24%	42 20%	102 26% Q	117 24% Q	17 14%	9 4%	227 30% RA	201 29% UA	35 11%
Rarely	389 39%	209 38%	180 40%	139 39%	142 38%	106 41%	79 43%	86 34%	100 39%	124 41%	67 37%	90 38%	141 38%	91 42%	137 35%	200 41% O	52 43%	87 38%	302 39%	267 39%	122 39%
Never	276 28% TSD	143 26%	133 30%	80 22%	101 27%	91 35% DEA	40 22%	61 24%	70 27%	105 35% GHA	47 26%	64 27%	100 27%	65 30%	99 25%	129 27%	48 39% OPA	134 58% SA	142 18%	122 18%	154 49% TA
*****																					
FREQUENTLY (NET)	335 34% URQJF	202 36% C	133 30%	140 39% F	130 35% F	63 24%	65 35% J	107 42% JA	88 34% J	75 25%	68 37% N	80 34%	128 35%	59 27%	160 40% PQA	153 32% Q	22 18%	11 5%	324 42% RA	296 43% UA	39 12%
INFREQUENTLY (NET)	665 67% TSOH	352 64%	313 70% B	219 61%	243 65%	197 76% DEA	119 65%	147 58%	170 66%	229 75% GHIA	114 63%	154 66%	241 65%	156 73% K	236 60% K	329 68% O	100 82% OPA	221 95% SA	444 58%	389 57%	276 88% TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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5. How often, if ever, does your office smell like chemicals? For example, smelling of bleach or cleaning agents after a cleaning crew has come through.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
EVER (NET)	724	411	313	279	272	169	144	193	188	199	135	170	269	150	297	353	74	98	626	563	161
	72%	74%	70%	78%	73%	65%	78%	76%	73%	65%	74%	73%	73%	70%	75%	73%	61%	42%	82%	82%	51%
	URQJF			FA	F		J	J							Q	Q			RA	UA	

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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5. How often, if ever, does your office smell like chemicals? For example, smelling of bleach or cleaning agents after a cleaning crew has come through.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000	
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
All the time	99 10% K	65 10%	34 10%	64 10%	35 9%	63 11%	36 8%	53 8%	46 13% H	69 15% KA	30 6%	28 10%	30 8%	41 12%
Some of the time	236 24%	165 25%	71 21%	154 25%	82 22%	122 22%	114 25%	157 24%	79 23%	124 27% K	112 21%	58 20%	112 30% LNA	66 19%
Rarely	389 39% J	250 37%	139 42%	237 38%	152 41%	219 40%	170 38%	253 38%	136 40%	154 33%	235 44% J	121 42%	141 38%	127 37%
Never	276 28%	187 28%	89 27%	170 27%	106 28%	145 26%	131 29%	195 30% I	81 24%	113 25%	163 30% J	78 27%	93 25%	105 31%
*****														
FREQUENTLY (NET)	335 34% K	230 34%	105 32%	218 35%	117 31%	185 34%	150 33%	210 32%	125 37%	193 42% KA	142 26%	86 30%	142 38% L	107 32%
INFREQUENTLY (NET)	665 67% J	437 66%	228 68%	407 65%	258 69%	364 66%	301 67%	448 68%	217 63%	267 58%	398 74% JA	199 70% M	234 62%	232 68%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
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 December 2016

5. How often, if ever, does your office smell like chemicals? For example, smelling of bleach or cleaning agents after a cleaning crew has come through.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
EVER (NET)	724	480	244	455	269	404	320	463	261	347	377	207	283	234
	72%	72%	73%	73%	72%	74%	71%	70%	76%	75%	70%	73%	75%	69%

H

K

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
 Uppercase letters indicate significance at the 95% level.  
 Base sizes under 100 are directional findings only.

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Wakefield Research  
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6. How strongly do you agree or disagree with the following statement - my office does not have enough live plants and greenery.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
Agree strongly	409 41% UR	223 40%	186 42%	141 39%	167 45%	100 38%	67 36%	103 41%	120 47%	119 39%	90 49%	84 36%	161 44%	74 34%	174 44%	190 39%	45 37%	36 16%	373 49%	331 48%	78 25%
Agree somewhat	377 38% R	216 39%	161 36%	148 41%	133 36%	91 35%	77 42%	99 39%	93 36%	108 36%	57 31%	96 41%	137 37%	87 40%	136 34%	196 41%	45 37%	68 29%	309 40%	255 37%	122 39%
Disagree somewhat	142 14% TS	79 14%	63 14%	46 13%	48 13%	48 18%	29 16%	32 13%	28 11%	53 17%	19 10%	38 16%	47 13%	38 18%	57 14%	62 13%	23 19%	80 34%	62 8%	70 10%	72 23% TA
Disagree strongly	72 7% TS	36 6%	36 8%	24 7%	25 7%	21 8%	11 6%	20 8%	17 7%	24 8%	16 9%	16 7%	24 7%	16 7%	29 7%	34 7%	9 7%	48 21%	24 3%	29 4%	43 14% TA
*****																					
AGREE (NET)	786 79% UR	439 79%	347 78%	289 81% F	300 80% F	191 73%	144 78%	202 80%	213 83% J	227 75%	147 81%	180 77%	298 81%	161 75%	310 78%	386 80%	90 74%	104 45%	682 89% RA	586 86% UA	200 63%
DISAGREE (NET)	214 21% TS	115 21%	99 22%	70 19%	73 20%	69 27% DE	40 22%	52 20%	45 17%	77 25% I	35 19%	54 23%	71 19%	54 25%	86 22%	96 20%	32 26%	128 55% SA	86 11%	99 14%	115 37% TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

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Wakefield Research  
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6. How strongly do you agree or disagree with the following statement - my office does not have enough live plants and greenery.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Agree strongly	409 41%	270 40%	139 42%	256 41%	153 41%	219 40%	190 42%	262 40%	147 43%	179 39%	230 43%	125 44%	145 39%	139 41%
Agree somewhat	377 38%	251 38%	126 38%	240 38%	137 37%	223 41%	154 34%	253 38%	124 36%	195 42%	182 34%	101 35%	152 40%	124 37%
Disagree somewhat	142 14%	100 15%	42 13%	84 13%	58 15%	73 13%	69 15%	94 14%	48 14%	56 12%	86 16%	36 13%	57 15%	49 14%
Disagree strongly	72 7%	46 7%	26 8%	45 7%	27 7%	34 6%	38 8%	49 7%	23 7%	30 7%	42 8%	23 8%	22 6%	27 8%
*****														
AGREE (NET)	786 79%	521 78%	265 80%	496 79%	290 77%	442 81%	344 76%	515 78%	271 79%	374 81%	412 76%	226 79%	297 79%	263 78%
DISAGREE (NET)	214 21%	146 22%	68 20%	129 21%	85 23%	107 19%	107 24%	143 22%	71 21%	86 19%	128 24%	59 21%	79 21%	76 22%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

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7. How confident or unconfident are you, if at all, that you work in a healthy building?

	NUMBER OF BUILDING ISSUES AT OFFICE																			LIGHTING ISSUES	
	GENDER			GENERATION			AGE				REGION				AREA			0-3	4+	YES	NO
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL				
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Very confident	270	162	108	124	93	52	70	77	65	58	51	52	105	62	139	106	25	95	175	174	96
	27%	29%	24%	35%	25%	20%	38%	30%	25%	19%	28%	22%	28%	29%	35%	22%	20%	41%	23%	25%	30%
	SPJF			EFA			IJA	J						PQA				SA			
Somewhat confident	455	267	188	163	159	128	80	120	107	148	71	131	154	99	173	218	64	115	340	298	157
	46%	48%	42%	45%	43%	49%	43%	47%	41%	49%	39%	56%	42%	46%	44%	45%	52%	50%	44%	44%	50%
												KMNA									
Not very confident	221	103	118	61	98	60	31	46	69	75	49	42	82	48	69	128	24	18	203	172	49
	22%	19%	26%	17%	26%	23%	17%	18%	27%	25%	27%	18%	22%	22%	17%	27%	20%	8%	26%	25%	16%
	UROD		B		D				GH	G		L				O			RA	U	
Not at all confident	54	22	32	11	23	20	3	11	17	23	11	9	28	6	15	30	9	4	50	41	13
	5%	4%	7%	3%	6%	8%	2%	4%	7%	8%	6%	4%	8%	3%	4%	6%	7%	2%	7%	6%	4%
	RGD		B		D	D			G	G			LN						R		
*****																					
CONFIDENT (NET)	725	429	296	287	252	180	150	197	172	206	122	183	259	161	312	324	89	210	515	472	253
	73%	77%	66%	80%	68%	69%	82%	78%	67%	68%	67%	78%	70%	75%	79%	67%	73%	91%	67%	69%	80%
	SPC	CA		EFA			IJA	IJ				KM		PA				SA		TA	
UNCONFIDENT (NET)	275	125	150	72	121	80	34	57	86	98	60	51	110	54	84	158	33	22	253	213	62
	28%	23%	34%	20%	32%	31%	18%	22%	33%	32%	33%	22%	30%	25%	21%	33%	27%	9%	33%	31%	20%
	UROGDB		BA		D	D			GH	GH	L		L		OA				RA	U	

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

Energy Focus Survey  
Wakefield Research  
December 2016

7. How confident or unconfident are you, if at all, that you work in a healthy building?

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Very confident	270 27% K	180 27%	90 27%	178 28%	92 25%	162 30% G	108 24%	171 26%	99 29%	160 35% KA	110 20%	76 27%	98 26%	96 28%
Somewhat confident	455 46%	304 46%	151 45%	298 48%	157 42%	250 46%	205 45%	297 45%	158 46%	209 45%	246 46%	133 47%	179 48%	143 42%
Not very confident	221 22% J	149 22%	72 22%	120 19%	101 27% D	115 21%	106 24%	154 23%	67 20%	81 18%	140 26% J	58 20%	84 22%	79 23%
Not at all confident	54 5% J	34 5%	20 6%	29 5%	25 7%	22 4%	32 7% F	36 5%	18 5%	10 2%	44 8% JA	18 6%	15 4%	21 6%
*****														
CONFIDENT (NET)	725 73% KE	484 73%	241 72%	476 76% E	249 66%	412 75% G	313 69%	468 71%	257 75%	369 80% KA	356 66%	209 73%	277 74%	239 71%
UNCONFIDENT (NET)	275 28% J	183 27%	92 28%	149 24%	126 34% DA	137 25%	138 31% F	190 29%	85 25%	91 20%	184 34% JA	76 27%	99 26%	100 29%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

Energy Focus Survey  
Wakefield Research  
December 2016

8. How strongly do you agree or disagree with the following statement - I would leave a job if I worked in an unhealthy building.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
Agree strongly	321 32% P J F	188 34%	133 30%	114 32%	139 37% F	67 26%	62 34%	80 31%	101 39% J A	78 26%	61 34%	61 26%	131 36% L	68 32%	158 40% P Q A	129 27%	34 28%	71 31%	250 33%	233 34%	88 28%
Agree somewhat	429 43% I E	240 43%	189 42%	174 48% E	123 33% E	129 50% E	82 45% I	124 49% I	82 32% I	141 46% I	78 43%	107 46%	143 39%	101 47%	159 40%	218 45%	52 43%	97 42%	332 43%	294 43%	135 43%
Disagree somewhat	214 21% O H	106 19%	108 24%	62 17%	94 25% D	54 21%	36 20%	41 16%	66 26% H	71 23% H	37 20%	57 24%	80 22%	40 19%	65 16%	115 24% O	34 28% O	50 22%	164 21%	140 20%	74 23%
Disagree strongly	36 4%	20 4%	16 4%	9 3%	17 5%	10 4%	4 2%	9 4%	9 3%	14 5%	6 3%	9 4%	15 4%	6 3%	14 4%	20 4%	2 2%	14 6%	22 3%	18 3%	18 6% T
*****																					
AGREE (NET)	750 75%	428 77%	322 72%	288 80% E A	262 70%	196 75%	144 78%	204 80% I J	183 71%	219 72%	139 76%	168 72%	274 74%	169 79%	317 80% P Q A	347 72%	86 70%	168 72%	582 76%	527 77% U	223 71%
DISAGREE (NET)	250 25% O D	126 23%	124 28%	71 20%	111 30% D	64 25%	40 22%	50 20%	75 29% H	85 28% H	43 24%	66 28%	95 26%	46 21%	79 20%	135 28% O	36 30% O	64 28%	186 24%	158 23%	92 29% T

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

Energy Focus Survey  
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December 2016

8. How strongly do you agree or disagree with the following statement - I would leave a job if I worked in an unhealthy building.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Agree strongly	321 32% K	210 31%	111 33%	215 34% E	106 28%	179 33%	142 31%	207 31%	114 33%	180 39% KA	141 26%	99 35%	116 31%	106 31%
Agree somewhat	429 43%	289 43%	140 42%	258 41%	171 46%	245 45%	184 41%	289 44%	140 41%	186 40%	243 45%	116 41%	178 47% N	135 40%
Disagree somewhat	214 21%	146 22%	68 20%	131 21%	83 22%	107 19%	107 24%	139 21%	75 22%	81 18%	133 25% J	59 21%	75 20%	80 24%
Disagree strongly	36 4%	22 3%	14 4%	21 3%	15 4%	18 3%	18 4%	23 3%	13 4%	13 3%	23 4%	11 4%	7 2%	18 5% M
*****														
AGREE (NET)	750 75%	499 75%	251 75%	473 76%	277 74%	424 77%	326 72%	496 75%	254 74%	366 80% KA	384 71%	215 75%	294 78% N	241 71%
DISAGREE (NET)	250 25% J	168 25%	82 25%	152 24%	98 26%	125 23%	125 28%	162 25%	88 26%	94 20%	156 29% J	70 25%	82 22%	98 29% M

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.



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 December 2016

9. Approximately how many windows, if any, can you see from your individual desk or work space without getting up? Your best guess is fine.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
None	180 18%	89 16%	91 20%	53 15%	72 19%	55 21% D	29 16%	38 15%	52 20%	61 20%	24 13%	57 24% KMNA	63 17%	36 17%	59 15%	96 20% O	25 20%	36 16%	144 19%	126 18%	54 17%
1-2	346 35%	199 36%	147 33%	116 32%	127 34%	97 37%	61 33%	78 31%	86 33%	121 40% H	70 38% L	68 29%	137 37% L	71 33%	125 32%	172 36%	49 40%	86 37%	260 34%	219 32%	127 40% T
3-4	241 24%	129 23%	112 25%	88 25%	96 26%	56 22%	38 21%	69 27%	67 26%	67 22%	47 26%	56 24%	91 25%	47 22%	107 27%	111 23%	23 19%	48 21%	193 25%	181 26% U	60 19%
5+	233 23% J	137 25%	96 22%	102 28% EF	78 21%	52 20%	56 30% IJ	69 27% J	53 21%	55 18%	41 23%	53 23%	78 21%	61 28%	105 27%	103 21%	25 20%	62 27%	171 22%	159 23%	74 23%
*****																					
AVERAGE	3.37 J	3.44	3.30	3.89 EFA	3.19	2.95	4.01 J	3.64 J	3.30	2.83	3.21	3.26	3.31	3.73	3.66	3.19	3.15	3.74	3.26	3.37	3.38

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
 Uppercase letters indicate significance at the 95% level.  
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Energy Focus Survey  
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December 2016

9. Approximately how many windows, if any, can you see from your individual desk or work space without getting up? Your best guess is fine.

	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
None	180 18% MJ	115 17%	65 20%	100 16%	80 21% D	100 18%	80 18%	115 17%	65 19%	60 13%	120 22% J	68 24% MA	51 14%	61 18%
1-2	346 35% E	237 36%	109 33%	239 38% E	107 29%	177 32%	169 37%	245 37% I	101 30%	165 36%	181 34%	90 32%	136 36%	120 35%
3-4	241 24%	155 23%	86 26%	160 26%	81 22%	140 26%	101 22%	167 25%	74 22%	122 27%	119 22%	63 22%	103 27%	75 22%
5+	233 23%	160 24%	73 22%	126 20%	107 29% D	132 24%	101 22%	131 20%	102 30% HA	113 25%	120 22%	64 22%	86 23%	83 24%
*****														
AVERAGE	3.37	3.43	3.27	3.12	3.80 D	3.50	3.22	3.05	4.00 HA	3.48	3.28	3.20	3.38	3.52

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

Energy Focus Survey  
Wakefield Research  
December 2016

10. Which of the following, if any, have you ever noticed about your office's current lights? Please select all that apply.

	GENDER		GENERATION			AGE					REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES	
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
They produce glare	244	140	104	104	88	52	52	71	60	61	47	55	86	56	102	120	22	9	235	244	-
	24%	25%	23%	29%	24%	20%	28%	28%	23%	20%	26%	24%	23%	26%	26%	25%	18%	4%	31%	36%	-
	R			F			J	J											RA	A	
They're too bright	244	125	119	118	95	31	59	85	65	35	46	56	90	52	108	112	24	13	231	244	-
	24%	23%	27%	33%	25%	12%	32%	33%	25%	12%	25%	24%	24%	24%	27%	23%	20%	6%	30%	36%	-
	RJF			EFA	F		JA	IJA	J										RA	A	
They're not bright enough	199	116	83	65	75	57	33	46	57	63	40	43	81	35	81	93	25	3	196	199	-
	20%	21%	19%	18%	20%	22%	18%	18%	22%	21%	22%	18%	22%	16%	20%	19%	20%	1%	26%	29%	-
	R																		RA	A	
They flicker	161	93	68	69	60	31	32	56	38	35	27	38	64	32	73	72	16	4	157	161	-
	16%	17%	15%	19%	16%	12%	17%	22%	15%	12%	15%	16%	17%	15%	18%	15%	13%	2%	20%	24%	-
	RJ			F				IJA											RA	A	
Other	26	12	14	7	9	10	2	7	3	14	2	8	10	6	10	13	3	4	22	26	-
	3%	2%	3%	2%	2%	4%	1%	3%	1%	5%	1%	3%	3%	3%	3%	3%	2%	2%	3%	4%	-
										GI											
None of these	315	181	134	81	117	112	48	51	82	134	56	77	109	73	100	163	52	200	115	-	315
	32%	33%	30%	23%	31%	43%	26%	20%	32%	44%	31%	33%	30%	34%	25%	34%	43%	86%	15%	-	100%
	SOHD				D	DEA			H	GHIA						O	OA	SA			A

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Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

Energy Focus Survey  
 Wakefield Research  
 December 2016

10. Which of the following, if any, have you ever noticed about your office's current lights? Please select all that apply.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
ANY (NET)	685	373	312	278	256	148	136	203	176	170	126	157	260	142	296	319	70	32	653	685	-
	69%	67%	70%	77%	69%	57%	74%	80%	68%	56%	69%	67%	70%	66%	75%	66%	57%	14%	85%	100%	
	RQJF			EFA	F		J	IJA	J						PQA				RA	A	

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
 Uppercase letters indicate significance at the 95% level.  
 Base sizes under 100 are directional findings only.

Energy Focus Survey  
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December 2016

10. Which of the following, if any, have you ever noticed about your office's current lights? Please select all that apply.

	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
They produce glare	244 24%	174 26%	70 21%	155 25%	89 24%	138 25%	106 24%	151 23%	93 27%	125 27%	119 22%	70 25%	84 22%	90 27%
They're too bright	244 24%	165 25%	79 24%	137 22%	107 29%	153 28%	91 20%	143 22%	101 30%	121 26%	123 23%	79 28%	86 23%	79 23%
They're not bright enough	199 20%	121 18%	78 23%	127 20%	72 19%	110 20%	89 20%	137 21%	62 18%	99 22%	100 19%	54 19%	91 24%	54 16%
They flicker	161 16%	111 17%	50 15%	104 17%	57 15%	87 16%	74 16%	107 16%	54 16%	81 18%	80 15%	39 14%	73 19%	49 14%
Other	26 3%	15 2%	11 3%	16 3%	10 3%	14 3%	12 3%	21 3%	5 1%	11 2%	15 3%	14 5%	6 2%	6 2%
None of these	315 32%	219 33%	96 29%	198 32%	117 31%	153 28%	162 36%	214 33%	101 30%	122 27%	193 36%	78 27%	116 31%	121 36%
	J						F				J			L

\*\*\*\*\*

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
Uppercase letters indicate significance at the 95% level.  
Base sizes under 100 are directional findings only.

Energy Focus Survey  
 Wakefield Research  
 December 2016

10. Which of the following, if any, have you ever noticed about your office's current lights? Please select all that apply.

	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
ANY (NET)	685	448	237	427	258	396	289	444	241	338	347	207	260	218
	69%	67%	71%	68%	69%	72%	64%	67%	70%	73%	64%	73%	69%	64%
						G				KA		N		

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
 Uppercase letters indicate significance at the 95% level.  
 Base sizes under 100 are directional findings only.

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11. Which of the following, if any, do you believe can be directly caused by poor lighting? For example, lighting that is insufficient, glaring or flickering. Please select all that apply.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
Eye strain	751 75% R	394 71% R	357 80% BA	252 70% R	280 75% R	212 82% DEA	133 72% R	179 70% R	189 73% R	250 82% GHIA	131 72% R	177 76% R	285 77% R	158 73% R	286 72% R	370 77% R	95 78% R	159 69% R	592 77% R	519 76% R	232 74% R
Headaches	668 67% RB	340 61% R	328 74% BA	248 69% R	242 65% R	173 67% R	133 72% R	168 66% R	166 64% R	201 66% R	124 68% R	164 70% R	238 64% R	142 66% R	252 64% R	334 69% R	82 67% R	137 59% R	531 69% R	466 68% R	202 64% R
Fatigue	464 46% O	244 44% R	220 49% R	152 42% R	174 47% R	135 52% D	80 43% R	106 42% R	124 48% R	154 51% H	87 48% R	116 50% R	162 44% R	99 46% R	161 41% R	249 52% O	54 44% R	94 41% R	370 48% R	316 46% R	148 47% R
Depression	293 29% M	149 27% R	144 32% R	97 27% R	115 31% R	78 30% R	57 31% R	63 25% R	80 31% R	93 31% R	56 31% R	81 35% M	91 25% R	65 30% R	105 27% R	149 31% R	39 32% R	59 25% R	234 30% R	193 28% R	100 32% R
Temporary loss of vision	146 15% URPJF	75 14% R	71 16% R	68 19% F	52 14% R	25 10% R	35 19% J	49 19% J	35 14% R	27 9% R	25 14% R	28 12% R	58 16% R	35 16% R	71 18% P	53 11% R	22 18% R	20 9% R	126 16% R	115 17% U	31 10% R
Seizures	118 12% F	62 11% R	56 13% R	53 15% R	40 11% R	25 10% R	28 15% R	32 13% R	29 11% R	29 10% R	22 12% R	26 11% R	41 11% R	29 13% R	42 11% R	57 12% R	19 16% R	25 11% R	93 12% R	79 12% R	39 12% R
Hormone suppression or activation	107 11% R	61 11% R	46 10% R	48 13% R	33 9% R	26 10% R	19 10% R	37 15% I	23 9% R	28 9% R	21 12% R	22 9% R	41 11% R	23 11% R	53 13% P	43 9% R	11 9% R	16 7% R	91 12% R	76 11% R	31 10% R

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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Energy Focus Survey  
 Wakefield Research  
 December 2016

11. Which of the following, if any, do you believe can be directly caused by poor lighting? For example, lighting that is insufficient, glaring or flickering. Please select all that apply.

	TOTAL	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES	
		MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of these	104	69	35	31	40	32	12	28	29	35	19	25	38	22	40	46	18	58	46	43	61
	10%	12%	8%	9%	11%	12%	7%	11%	11%	12%	10%	11%	10%	10%	10%	10%	15%	25%	6%	6%	19%
	TS	C																SA			TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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11. Which of the following, if any, do you believe can be directly caused by poor lighting? For example, lighting that is insufficient, glaring or flickering. Please select all that apply.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Eye strain	751 75% J	498 75%	253 76%	466 75%	285 76%	412 75%	339 75%	498 76%	253 74%	318 69%	433 80% JA	218 76%	271 72%	262 77%
Headaches	668 67%	443 66%	225 68%	415 66%	253 67%	377 69%	291 65%	443 67%	225 66%	294 64%	374 69%	202 71% N	253 67%	213 63%
Fatigue	464 46%	315 47%	149 45%	290 46%	174 46%	248 45%	216 48%	307 47%	157 46%	201 44%	263 49%	123 43%	159 42%	182 54% LMA
Depression	293 29%	196 29%	97 29%	191 31%	102 27%	156 28%	137 30%	204 31%	89 26%	117 25%	176 33% J	81 28%	107 28%	105 31%
Temporary loss of vision	146 15%	94 14%	52 16%	90 14%	56 15%	84 15%	62 14%	94 14%	52 15%	76 17%	70 13%	48 17%	55 15%	43 13%
Seizures	118 12%	81 12%	37 11%	67 11%	51 14%	72 13%	46 10%	75 11%	43 13%	49 11%	69 13%	33 12%	37 10%	48 14%
Hormone suppression or activation	107 11%	79 12%	28 8%	68 11%	39 10%	63 11%	44 10%	60 9%	47 14% H	56 12%	51 9%	21 7%	40 11%	46 14% L

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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11. Which of the following, if any, do you believe can be directly caused by poor lighting? For example, lighting that is insufficient, glaring or flickering. Please select all that apply.

	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
None of these	104	69	35	64	40	45	59	72	32	47	57	31	42	31
	10%	10%	11%	10%	11%	8%	13%	11%	9%	10%	11%	11%	11%	9%

F

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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12. Which of the following, if any, do you believe you've experienced specifically because of the lighting in your office? For example, because of glare, flickering lights or fluorescent lighting. Please select all that apply.

	GENDER		GENERATION			AGE					REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES	
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Eye strain or aches	476	253	223	172	180	123	87	119	130	140	82	109	185	100	181	240	55	27	449	398	78
	48%	46%	50%	48%	48%	47%	47%	47%	50%	46%	45%	47%	50%	47%	46%	50%	45%	12%	58%	58%	25%
																			RA	UA	
Headaches	413	204	209	191	151	69	99	130	105	79	82	94	156	81	168	194	51	21	392	352	61
	41%	37%	47%	53%	40%	27%	54%	51%	41%	26%	45%	40%	42%	38%	42%	40%	42%	9%	51%	51%	19%
	URJF		BA	EFA	F		IJA	IJA	J										RA	UA	
Inability to focus	269	143	126	120	96	53	55	85	69	60	54	56	105	54	121	120	28	10	259	237	32
	27%	26%	28%	33%	26%	20%	30%	33%	27%	20%	30%	24%	28%	25%	31%	25%	23%	4%	34%	35%	10%
	URJF			EFA			J	JA											RA	UA	
Visual disturbances, such as blurred or temporary loss of vision	156	81	75	69	66	20	34	51	45	26	29	27	64	36	78	65	13	4	152	143	13
	16%	15%	17%	19%	18%	8%	18%	20%	17%	9%	16%	12%	17%	17%	20%	13%	11%	2%	20%	21%	4%
	URJF			F	F		J	J	J				L		PQ				RA	UA	
Other	2	-	2	-	-	2	-	-	-	2	-	-	1	1	2	-	-	-	2	2	-
	*%		*%			1%				1%			*%	*%	1%				*%	*%	
None of these	290	171	119	67	112	106	36	47	80	127	52	72	103	63	91	154	45	195	95	83	207
	29%	31%	27%	19%	30%	41%	20%	19%	31%	42%	29%	31%	28%	29%	23%	32%	37%	84%	12%	12%	66%
	TSOHGD				D	DEA			GH	GHIA						O	O	SA			TA

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Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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12. Which of the following, if any, do you believe you've experienced specifically because of the lighting in your office? For example, because of glare, flickering lights or fluorescent lighting. Please select all that apply.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
ANY (NET)	710	383	327	292	261	154	148	207	178	177	130	162	266	152	305	328	77	37	673	602	108
	71%	69%	73%	81%	70%	59%	80%	81%	69%	58%	71%	69%	72%	71%	77%	68%	63%	16%	88%	88%	34%
	URJF			EFA	F		IJA	IJA	J						PQA				RA	UA	

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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Energy Focus Survey  
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December 2016

12. Which of the following, if any, do you believe you've experienced specifically because of the lighting in your office? For example, because of glare, flickering lights or fluorescent lighting. Please select all that apply.

	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Eye strain or aches	476	319	157	289	187	261	215	308	168	212	264	135	179	162
	48%	48%	47%	46%	50%	48%	48%	47%	49%	46%	49%	47%	48%	48%
Headaches	413	266	147	260	153	252	161	266	147	206	207	139	157	117
	41%	40%	44%	42%	41%	46%	36%	40%	43%	45%	38%	49%	42%	35%
	NG					G				K		NA	N	
Inability to focus	269	174	95	174	95	151	118	165	104	127	142	73	103	93
	27%	26%	29%	28%	25%	28%	26%	25%	30%	28%	26%	26%	27%	27%
Visual disturbances, such as blurred or temporary loss of vision	156	101	55	92	64	98	58	95	61	86	70	43	56	57
	16%	15%	17%	15%	17%	18%	13%	14%	18%	19%	13%	15%	15%	17%
						G				K				
Other	2	-	2	2	-	-	2	1	1	-	2	1	-	1
	*%		1%	*%			*%	*%	*%		*%	*%		*%
None of these	290	199	91	175	115	137	153	196	94	107	183	81	99	110
	29%	30%	27%	28%	31%	25%	34%	30%	27%	23%	34%	28%	26%	32%
	J						F				JA			

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Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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	EDUCATION			COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME		
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000	667	333	625	375	549	451	658	342	460	540	285	376	339
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
ANY (NET)	710	468	242	450	260	412	298	462	248	353	357	204	277	229
	71%	70%	73%	72%	69%	75%	66%	70%	73%	77%	66%	72%	74%	68%
	K					G				KA				

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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13. Which of the following actions, if any, have you ever taken specifically to avoid your office's lighting? Please select all that apply.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
Worked with the lights off	221 22% URJ	115 21%	106 24%	88 25% F	87 23%	45 17%	44 24%	62 24% J	63 24% J	52 17%	34 19%	56 24%	80 22%	51 24%	97 24%	103 21%	21 17%	11 5%	210 27% RA	187 27% UA	34 11%
Brought my own desk lamp to the office	196 20% UR	124 22%	72 16% C	72 20%	76 20%	48 18%	37 20%	60 24% J	50 19%	49 16%	38 21%	43 18%	80 22%	35 16%	75 19%	98 20%	23 19%	10 4%	186 24% RA	166 24% UA	30 10%
Asked my employer for different lighting	173 17% URLJ	106 19%	67 15%	77 21% F	62 17%	34 13%	33 18%	62 24% IJA	41 16%	37 12%	27 15%	27 12%	73 20% L	46 21% L	92 23% PQA	67 14%	14 11%	7 3%	166 22% RA	159 23% UA	14 4%
Moved to a different workspace	143 14% URPJF	87 16%	56 13%	80 22% EFA	43 12%	19 7%	43 23% IJA	50 20% IJA	27 10%	23 8%	30 16%	30 13%	49 13%	34 16%	80 20% PQA	49 10%	14 11%	7 3%	136 18% R	129 19% UA	14 4%
Brought replacement light bulbs to the office	115 12% URJFC	89 16%	26 6% CA	57 16% EFA	38 10%	20 8%	23 13%	45 18% IJA	25 10%	22 7%	21 12%	24 10%	44 12%	26 12%	53 13%	45 9%	17 14%	7 3%	108 14% R	100 15% U	15 5%
Other	15 2%	5 1%	10 2%	3 1%	5 1%	6 2%	-	3 1%	3 1%	9 3%	3 2%	2 1%	7 2%	3 1%	4 1%	9 2%	2 2%	-	15 2%	11 2%	4 1%
None of these	402 40% TSOHD	213 38%	189 42%	117 33%	156 42% D	124 48% DA	63 34%	72 28%	117 45% GH	150 49% GHA	74 41%	103 44%	139 38%	86 40%	131 33%	211 44% O	60 49% O	200 86% SA	202 26%	170 25%	232 74% TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
*****																					
ANY (NET)	598	341	257	242	217	136	121	182	141	154	108	131	230	129	265	271	62	32	566	515	83
	60%	62%	58%	67%	58%	52%	66%	72%	55%	51%	59%	56%	62%	60%	67%	56%	51%	14%	74%	75%	26%
	URJF			EFA			IJ	IJA							PQA				RA	UA	

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
 Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
 Uppercase letters indicate significance at the 95% level.  
 Base sizes under 100 are directional findings only.



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13. Which of the following actions, if any, have you ever taken specifically to avoid your office's lighting? Please select all that apply.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Worked with the lights off	221 22%	151 23%	70 21%	134 21%	87 23%	121 22%	100 22%	128 19%	93 27%	101 22%	120 22%	60 21%	82 22%	79 23%
Brought my own desk lamp to the office	196 20%	142 21%	54 16%	116 19%	80 21%	102 19%	94 21%	121 18%	75 22%	108 23%	88 16%	53 19%	74 20%	69 20%
Asked my employer for different lighting	173 17%	114 17%	59 18%	103 16%	70 19%	95 17%	78 17%	114 17%	59 17%	95 21%	78 14%	45 16%	76 20%	52 15%
Moved to a different workspace	143 14%	106 16%	37 11%	91 15%	52 14%	89 16%	54 12%	87 13%	56 16%	86 19%	57 11%	36 13%	53 14%	54 16%
Brought replacement light bulbs to the office	115 12%	83 12%	32 10%	78 12%	37 10%	65 12%	50 11%	78 12%	37 11%	76 17%	39 7%	21 7%	57 15%	37 11%
Other	15 2%	13 2%	2 1%	8 1%	7 2%	9 2%	6 1%	12 2%	3 1%	5 1%	10 2%	5 2%	2 1%	8 2%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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13. Which of the following actions, if any, have you ever taken specifically to avoid your office's lighting? Please select all that apply.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
None of these	402 40%	255 38%	147 44%	251 40%	151 40%	215 39%	187 41%	275 42%	127 37%	146 32%	256 47%	122 43%	146 39%	134 40%
*****														
ANY (NET)	598 60%	412 62%	186 56%	374 60%	224 60%	334 61%	264 59%	383 58%	215 63%	314 68%	284 53%	163 57%	230 61%	205 60%

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
Independent T-Test for Means (based on test for equal variances), Independent Z-Test for Percentages (unpooled proportions)  
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14. Which of the following would you consider more annoying in your office?

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000	554	446	359	373	260	184	254	258	304	182	234	369	215	396	482	122	232	768	685	315
	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
A bad internet connection	533	303	230	197	191	141	112	126	128	167	72	126	209	126	220	251	62	143	390	342	191
	53%	55%	52%	55%	51%	54%	61%	50%	50%	55%	40%	54%	57%	59%	56%	52%	51%	62%	51%	50%	61%
	K						HI					K	K	K				SA			TA
Flickering lights	467	251	216	162	182	119	72	128	130	137	110	108	160	89	176	231	60	89	378	343	124
	47%	45%	48%	45%	49%	46%	39%	50%	50%	45%	60%	46%	43%	41%	44%	48%	49%	38%	49%	50%	39%
	UR							G	G		LMNA							R		U	

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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14. Which of the following would you consider more annoying in your office?

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
A bad internet connection	533 53%	356 53%	177 53%	324 52%	209 56%	292 53%	241 53%	350 53%	183 54%	252 55%	281 52%	159 56%	183 49%	191 56% M
Flickering lights	467 47%	311 47%	156 47%	301 48%	166 44%	257 47%	210 47%	308 47%	159 46%	208 45%	259 48%	126 44%	193 51%	148 44% N

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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15. How strongly do you agree or disagree with the following statement - flickering lights should be banned from all workplaces.

	GENDER		GENERATION			AGE				REGION				AREA			NUMBER OF BUILDING ISSUES AT OFFICE		LIGHTING ISSUES		
	TOTAL	MALE	FEMALE	MILLENNIAL	GEN X	BOOMER	18-29	30-39	40-49	50+	NORTHEAST	MIDWEST	SOUTH	WEST	CITY	SUBURBS	RURAL	0-3	4+	YES	NO
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)
Total	1000 100%	554 100%	446 100%	359 100%	373 100%	260 100%	184 100%	254 100%	258 100%	304 100%	182 100%	234 100%	369 100%	215 100%	396 100%	482 100%	122 100%	232 100%	768 100%	685 100%	315 100%
Agree strongly	600 60% UG	341 62%	259 58%	208 58%	226 61%	161 62%	88 48%	162 64%	167 65%	183 60%	128 70% LMNA	137 59%	212 57%	123 57%	249 63% Q	287 60%	64 52%	128 55%	472 61%	431 63% U	169 54%
Agree somewhat	335 34% K	181 33%	154 35%	126 35%	127 34%	79 30%	79 43% HIJA	77 30%	80 31%	99 33%	43 24%	82 35% K	129 35% K	81 38% K	128 32%	163 34%	44 36%	76 33%	259 34%	223 33%	112 36%
Disagree somewhat	49 5%	22 4%	27 6%	21 6%	14 4%	14 5%	14 8% I	12 5%	8 3%	15 5%	7 4%	12 5%	22 6%	8 4%	15 4%	21 4%	13 OPA	19 8% S	30 4%	25 4%	24 8% T
Disagree strongly	16 2%	10 2%	6 1%	4 1%	6 2%	6 2%	3 2%	3 1%	3 1%	7 2%	4 2%	3 1%	6 2%	3 1%	4 1%	11 2%	1 1%	9 4% S	7 1%	6 1%	10 3% T
*****																					
AGREE (NET)	935 94% UR	522 94%	413 93%	334 93%	353 95%	240 92%	167 91%	239 94%	247 96% G	282 93%	171 94%	219 94%	341 92%	204 95%	377 95% Q	450 93%	108 89%	204 88%	731 95% R	654 95% U	281 89%
DISAGREE (NET)	65 7%	32 6%	33 7%	25 7%	20 5%	20 8%	17 9% I	15 6%	11 4%	22 7%	11 6%	15 6%	28 8%	11 5%	19 5%	32 7%	14 11% O	28 12% SA	37 5%	31 5%	34 11% TA

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/AO/AP/AQ/AR/AS/AT/AU/BC/DEF/GHIJ/KLMN/OPQ/RS/TU  
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15. How strongly do you agree or disagree with the following statement - flickering lights should be banned from all workplaces.

	EDUCATION		COMPANY SIZE		YEARS AT CURRENT COMPANY		ANNUAL COMPANY REVENUE		COMPANY YEARS IN OPERATION		INCOME			
	TOTAL	COLLEGE GRAD	COLLEGE NON-GRAD	500 OR FEWER EMPLOYEES	MORE THAN 500 EMPLOYEES	5 OR FEWER	MORE THAN 5	LT \$250M	\$250M+	20 OR FEWER	MORE THAN 20	LT \$50,000	\$50,000 TO \$99,999	\$100,000
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)
Total	1000 100%	667 100%	333 100%	625 100%	375 100%	549 100%	451 100%	658 100%	342 100%	460 100%	540 100%	285 100%	376 100%	339 100%
Agree strongly	600 60%	399 60%	201 60%	368 59%	232 62%	318 58%	282 63%	382 58%	218 64%	281 61%	319 59%	171 60%	223 59%	206 61%
Agree somewhat	335 34%	226 34%	109 33%	213 34%	122 33%	199 36%	136 30%	230 35%	105 31%	147 32%	188 35%	87 31%	131 35%	117 35%
Disagree somewhat	49 5%	32 5%	17 5%	32 5%	17 5%	25 5%	24 5%	33 5%	16 5%	24 5%	25 5%	20 7%	15 4%	14 4%
Disagree strongly	16 2%	10 1%	6 2%	12 2%	4 1%	7 1%	9 2%	13 2%	3 1%	8 2%	8 1%	7 2%	7 2%	2 1%
*****														
AGREE (NET)	935 94%	625 94%	310 93%	581 93%	354 94%	517 94%	418 93%	612 93%	323 94%	428 93%	507 94%	258 91%	354 94%	323 95%
DISAGREE (NET)	65 7%	42 6%	23 7%	44 7%	21 6%	32 6%	33 7%	46 7%	19 6%	32 7%	33 6%	27 9%	22 6%	16 5%
N														

Comparison Groups: AB/AC/AD/AE/AF/AG/AH/AI/AJ/AK/AL/AM/AN/BC/DE/FG/HI/JK/LMN  
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**Methodological Notes:**

The Energy Focus Survey was conducted by Wakefield Research ([www.wakefieldresearch.com](http://www.wakefieldresearch.com)) among 1,000 U.S. full-time office workers, between December 6<sup>th</sup> and December 12<sup>th</sup>, 2016, using an email invitation and an online survey.

Results of any sample are subject to sampling variation. The magnitude of the variation is measurable and is affected by the number of interviews and the level of the percentages expressing the results. For the interviews conducted in this particular study, the chances are 95 in 100 that a survey result does not vary, plus or minus, by more than 3.1 percentage points from the result that would be obtained if interviews had been conducted with all persons in the universe represented by the sample.